Etix Everywhere

ETIX EVERYWHERE
Smart Data Centers

CASE STUDY

COUNTRY OF ORIGIN	FOUNDED DATE	LAST FUNDING DATE
Luxembourg	October 2012	June 2019

FUNDING STAGE	TOTAL FUNDING	ACQUIRED BY
Series C	€71M	Vantage Data Centers

FOUNDING TEAM

Charles-Antoine Beyney
Co-founder

Charles-Antoine has co-founded Etix Everywhere with prior experience in building one of the largest data center in the world that was lately sold to Equinix.

Antoine Boniface
Co-founder & CEO

Antoine Boniface served as CEO and co-founder of Etix Everywhere, where he raised more than €100 million of equity from five investors, developed 12 data centers across Europe, Africa and Latin America. With more than 12 years of experience, Antoine is an accomplished entrepreneur and leader.

DESCRIPTION

Etix Everywhere was created with the goal of providing the best infrastructure to data centers by creating the first worldwide proximity data center network. They didn't position themselves as competitor of companies like AWS but as providers, as all Etix Everywhere was providing the infrastructure so the electricity, the cooling system and the security.

They go-to-deployment reached 16 weeks speed for setting up an entire infrastructure for a data center, without having any human interaction required on-site (10 people to manage 100 facilities).

Etix was acquired by Vantage Data Centers in February 2020 for an undisclosed amount with the intent to expand Vantage business in Europe and to establish greenfield developments in four European Markets.

OUR CONTRIBUTION

Etix Everywhere joined one of the most advanced programs Mind the Bridge organizes (Scaleup Program for Market Entry) that has the objective of supporting the expansion and business collaborations of international startups in Silicon Valley.

" It was a great experience, we had the chance to pitch our company as we are expanding the in the US market "

-        Charles-Antoine.